



International exhibition for medicine



MEDICA DENTAL

International forum for innovation in medicine



is annually organized under the patronage of the Ministry of Health in Bulgaria and with the support of the Bulgarian Medical Association, the Bulgarian Dental Association, the Union

BULMEDICA/BULDENTAL of Dental Technicians in Bulgaria, the Association of Dental Dealers in Bulgaria and the Bulgarian Pharmaceutical equipment, devices and Union.

> The event provides an opportunity to be a meeting place for many

healthcare professionals and manufacturers, retailers and distributors of a wide range of technologies for the medical practice.

SIDE-EVENTS PROGRAM 2017

- 2nd Dental Tribune Conference @ Buldental
- Innovation Corner Satellite Symposium Progress through microbiology
- International Workshop "Metabolic diseases: genetics, epigenetics and proteomics"
- Demonstrations of the Bulgarian Red Cross
- An event by the Sofia Dental Meeting Association
- Company demonstrations, practical courses and events



EXHIBITORS PROFILE

	45	44	25	25	21	18	15	13	10	10	5	2
%	Dental tools, materials and supplies	Dental equipment, furnishing and technics for clinics	Medical technics, hospital equipment and furniture	Denture tools, materials and supplies	Denture equipment and devices	Medical tools	Orthopedics, rehabilitation and restorative treatment	Laboratory equipment and furniture	Sterilization, disinfection	Specialised clathing	Ophthalmological equipment and supplies	Pharmaceutical products

THE HIGHLIGHTS OF BULMEDICA / BULDENTAL 2017

- 200+ exhibitors
- Participation of Bulgarian manufacturers of medical and dental devices, equipment, materials and consumables
- Foreign exhibitors from Italy, France, Russia, Singapore, China, Germany, the Netherlands, Pakistan, Latvia, Turkey, Greece, Romania, Ukraine, Slovenia, Hungary
- 50+ new exhibiting companies
- 850+ brands from more than 50 countries
- 240+ innovations from medicine and dental medicine
- 13 287 visitors professionals from the field of medicine and dental medicine
- **tockly** Business Guide, with 10,000 copies in circulation, containing all the news from Bulmedica / Buldental

VISITORS PROFILE

■ Human medicin	15%
Dental medicine	29%
■ Public hospitals	10%
■ Private hospitals and clinic	19%
■ Dental technology	15%
■ Distributors and traders	7%
Laboratories	4%
■ Emergency	3%
■ Rehabilitator therapists	2%
■ Manufacturers	4%
■ Pharmaceuticals	1%
■ Equipment, devices and maintenance	2%
■ Others	1%

VISITORS PER COUNTRY

13 287 specialists from Bulgaria, Greece, Hungary, Serbia, France, Great Britain, USA, Macedonia, Turkey, Spain, Italy, Japan, China, Germany, Republic of Korea, Albania, Ukraine, Israel, Belgium, Russia, Cyprus











HOW DID EXHIBITORS RATE BULMEDICA/BULDENTAL

98%

97%

have succeeded in establishing the basis for further business by reaching their key business partners and target groups gave a positive impression on their participation and the achieved results

87%

plan future participation

VISITORS PROFESSIONAL STATUS

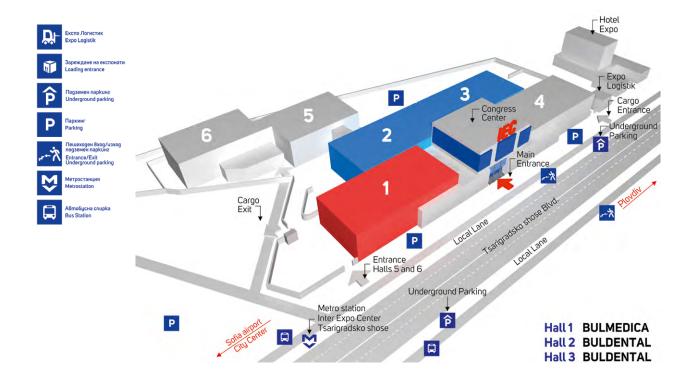
■ Doctor	14%
■ Dental practitioner	25%
■ Dental technician	12%
■ Hospital director	11%
■ Manager of Medical center	11%
■ Manager of Dental center	13%
■ Manager of Medical-Diagnostic laboratory	9%
■ Manager of Dental technology laboratory	9%
■ Head of clini	3%
■ Head nurs	5%
■ Company owner	6%
■ Hospital attendant	2%
Others	1%



BENEFITS OF PARTICIPATION

- Win a market share in the fastest and most effective way
- Receive a wide range of important information for a short period of time
- Have the ideal place to establish business contacts
- Suitable conditions for monitoring the degree of satisfaction of current or potential
- customers of your products and / or services compared to competitors
- It offers ideal opportunities when you go international
- Facilitate your ideas to create a concept about the right way of your pricing policy





How to get to Inter Expo Center?

SOFIA AIRPORT

Inter Expo Center is located only 3 km away from the airport.
Sofia Airport provides daily flights to main European cities and offers all additional services for your trip.
Additional information on: www.sofia-airport.bg

METRO
Line 1 - station
Inter Expo Center Tsarigradsko shose
For more information:
www.metropolitan.bg/eng

TAXI
OK Supertrans tel.:
(+359 2) 973 21 21,
cell: 18294
Yellow taxi tel.:
(+359 2) 91119
Green taxi tel.:
(+359 2) 810 810,
cell: (+359 878) 810 810

GPS coordinates N 42.649206 / E 23.395404

Partners:

Bulgarian Medical
Association
Bulgarian Dental Association
Association of Dental Dealers
in Bulgaria Bulgarian Dental
Technician Union
Bulgarian Pharmaceutical
Union

Useful information:

Dates: 16-18 May 2018

Venue: Inter Expo Center – Sofia **Admission**: tickets, invitations,

online registration

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